Biofuel Impacts on Midwestern Agriculture

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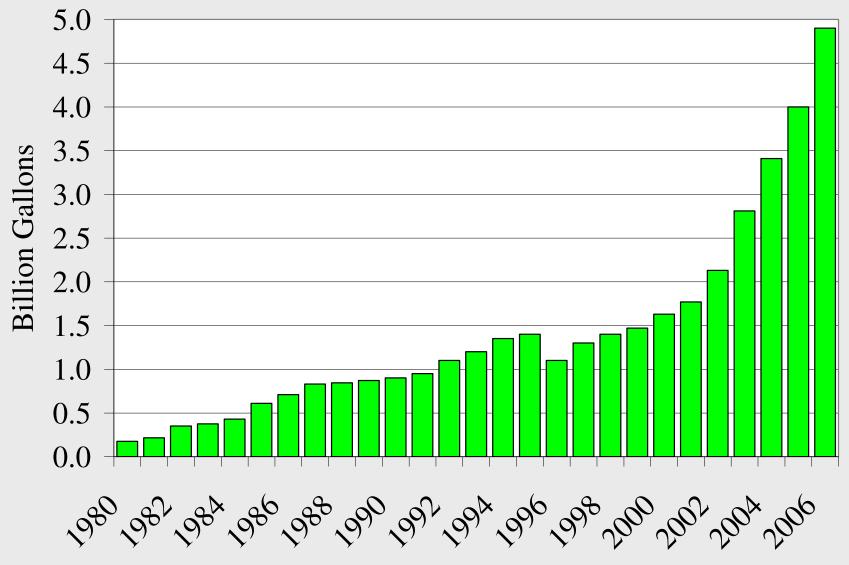
West Central Spring Agronomy Update Owatonna, Minnesota

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Ethanol Explosion

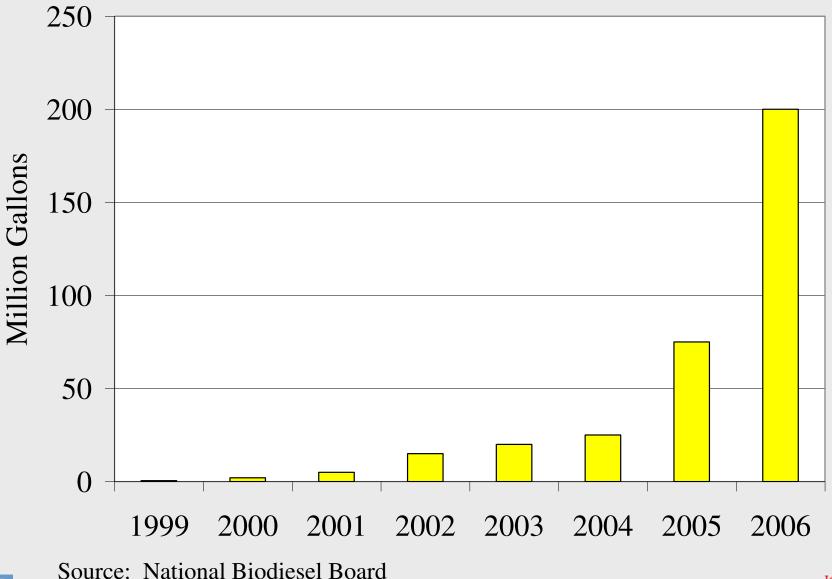


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Source: Renewable Fuels Association

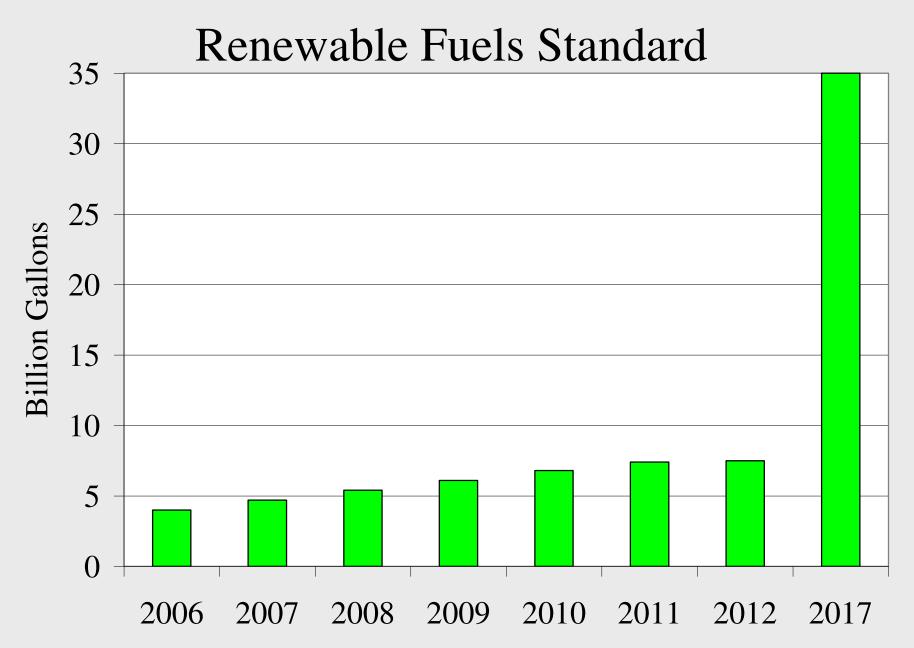


Biodiesel Growth



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Source: Renewable Fuels Association





Ethanol Industry Snapshots

	Ethanol Plants	Capacity (mgy)
Jan. 2000	54	1,749
Jan. 2001	56	1,921
Jan. 2002	61	2,347
Jan. 2003	68	2,707
Jan. 2004	72	3,101
Jan. 2005	81	3,644
Jan. 2006	95	4,336
Jan. 2007	110	5,386

Source: Renewable Fuels Association



Ethanol	– State by State
State	Current Capacity
	(million gallons)
IA	1,610
IL	834
NE	597
SD	553
MN	543
WI	230
KS	211
MO	155
MI	150
IN	122
CO	88
CA	69
TN	67
KY	35
ND	34





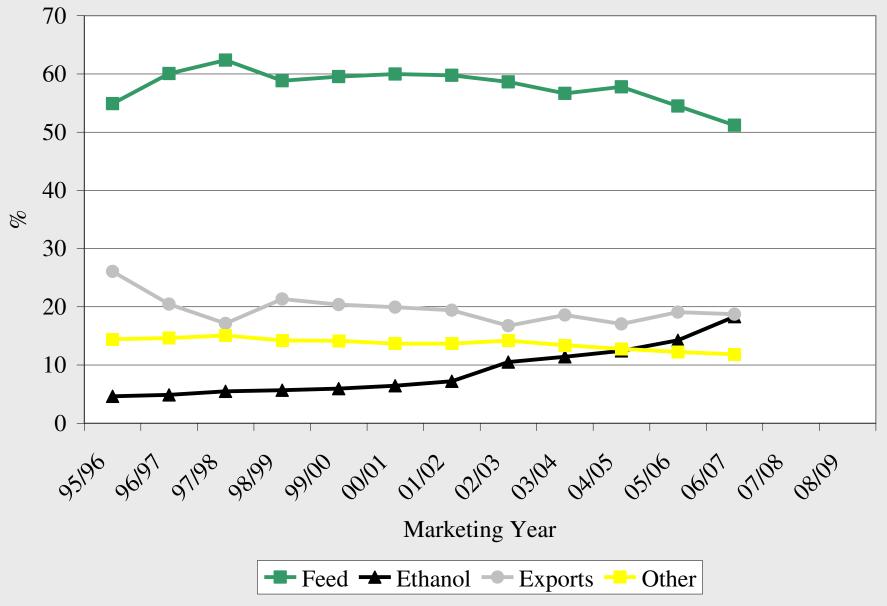
Biodiesel – State by State

State	Current Consister	
State	Current Capacity	
	(million gallons)	
IA	112	
TX	104	
MN	63	
TN	48	
OH	41	
MO	36	
IL	35	
AR	27	
CO	27	
OK	23	
FL	23	
GA	19	
IN	15	
LA	15	
MI	15	





Historical Corn Utilization



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Where Are We Headed?

• Based on construction announcements for ethanol plants, by the end of 2008, ethanol production capacity could exceed 12 billion gallons

• Announced biodiesel capacity exceeds 2 billion gallons





Ethanol – State by State

State	Current Capacity	Being Built	Total	
	(million gallons)			
IA	1,610	1,230	2,840	
NE	597	1,163	1,760	
IL	834	398	1,232	
SD	553	360	913	
MN	543	351	894	
IN	122	699	821	
WI	230	282	512	
KS	211	240	451	
TX	0	370	370	
OH	4	345	349	
MI	150	107	257	
ND	34	200	234	
NY	0	164	164	
MO	155	0	155	
OR	0	143	143	

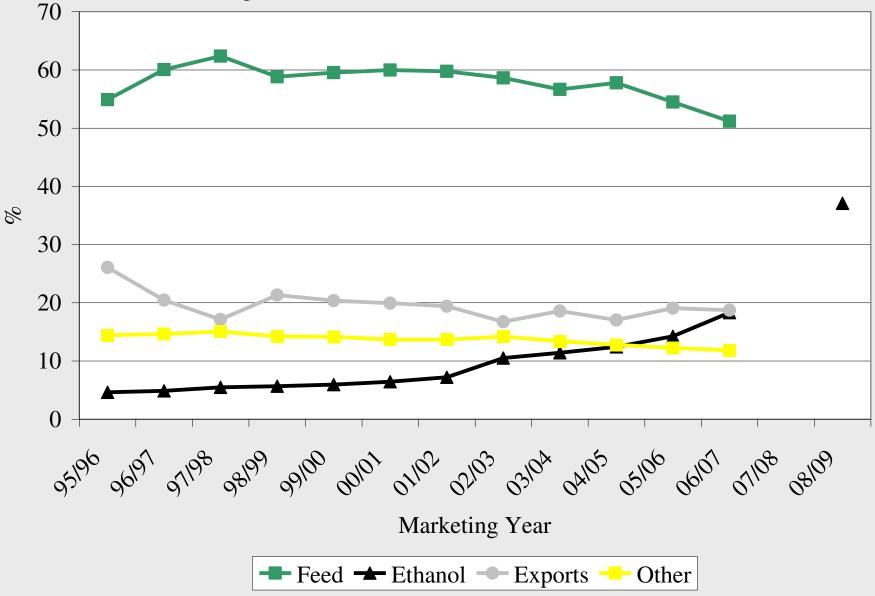


Biodiesel – State by State				
State	Current Capacity	•	Total	
		(million gallons)		
IA	112	235	347	
ΤX	104	149	253	
IL	35	106	141	
IN	15	105	120	
ND	0	120	120	
MO	36	70	106	
WA	5	101	106	
MN	63	4	67	
AL	10	55	65	
PA	9	55	64	
SC	6	56	62	
NJ	13	45	58	
NE	0	55	55	
KY	4	50	54	
OH	41	11	51	





Projected Corn Utilization



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That's A Lot of Corn

- 12 billion gallons of ethanol translates into 4.36 billion bushels of corn
 - That's more than the combined corn output of Iowa, Illinois, and Wisconsin in 2006.

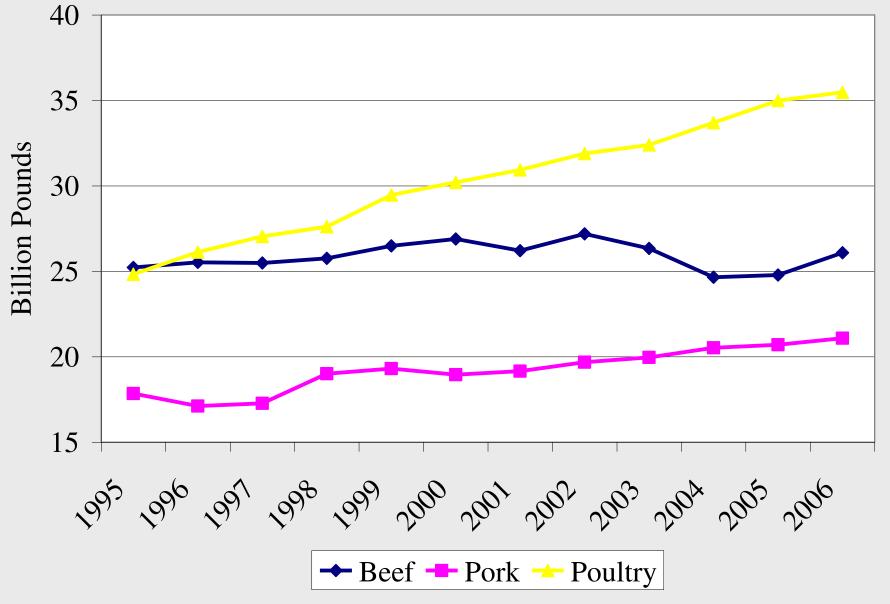
• Ethanol demand for corn is putting tremendous pressure on the corn market

• It will likely take both supply and demand shifts to balance out the corn market.



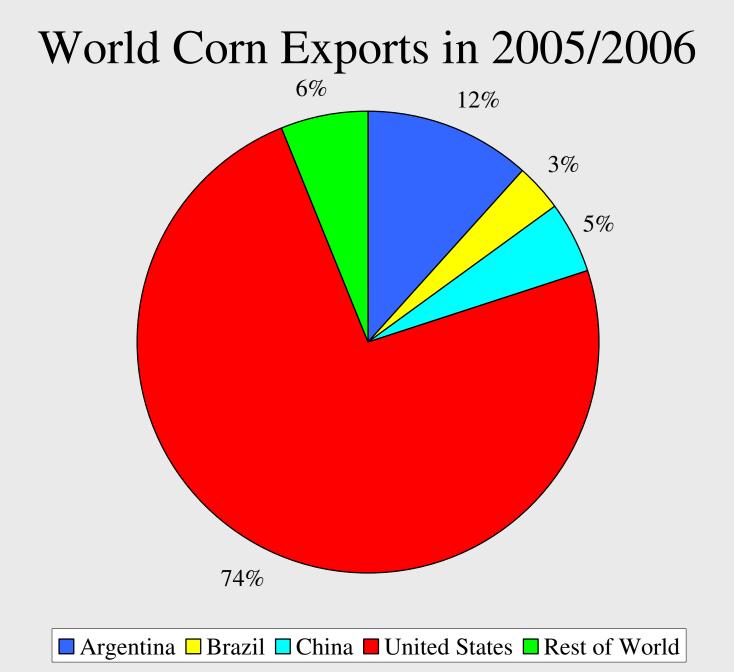


U.S. Livestock Production



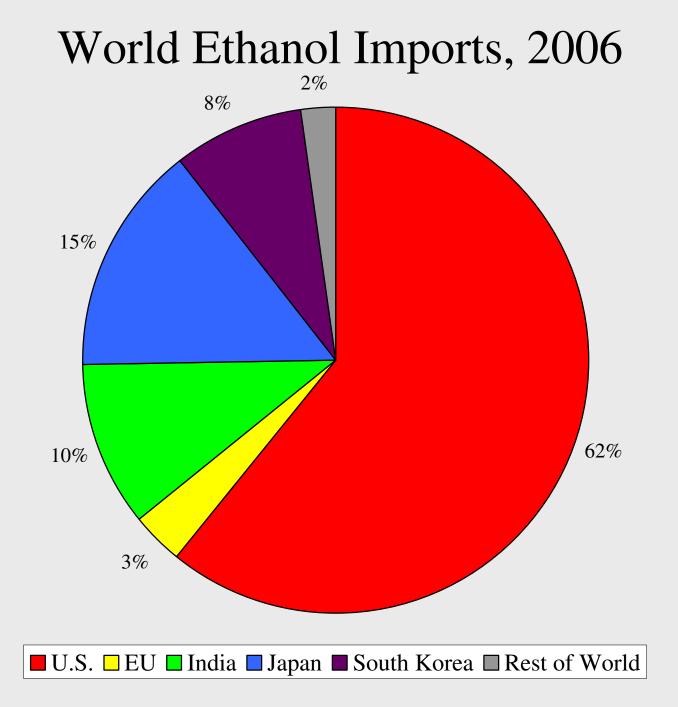
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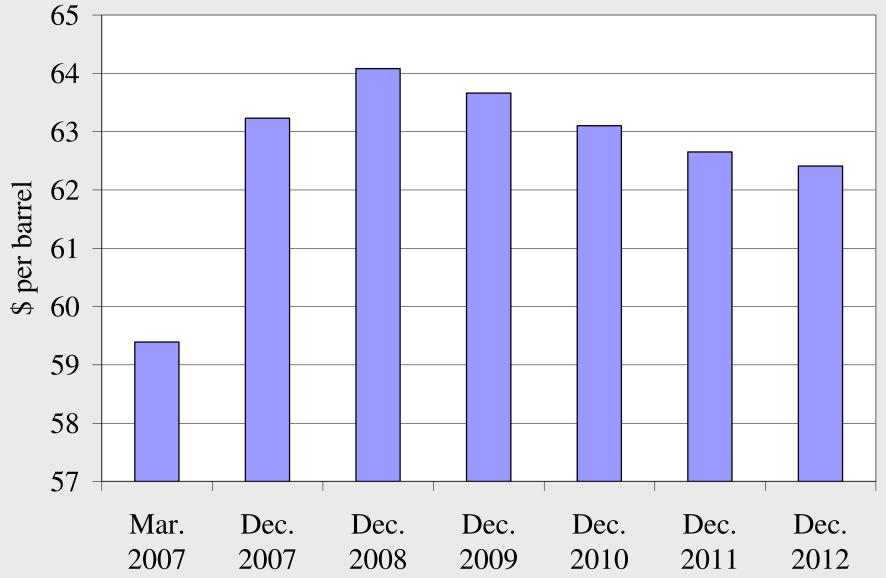








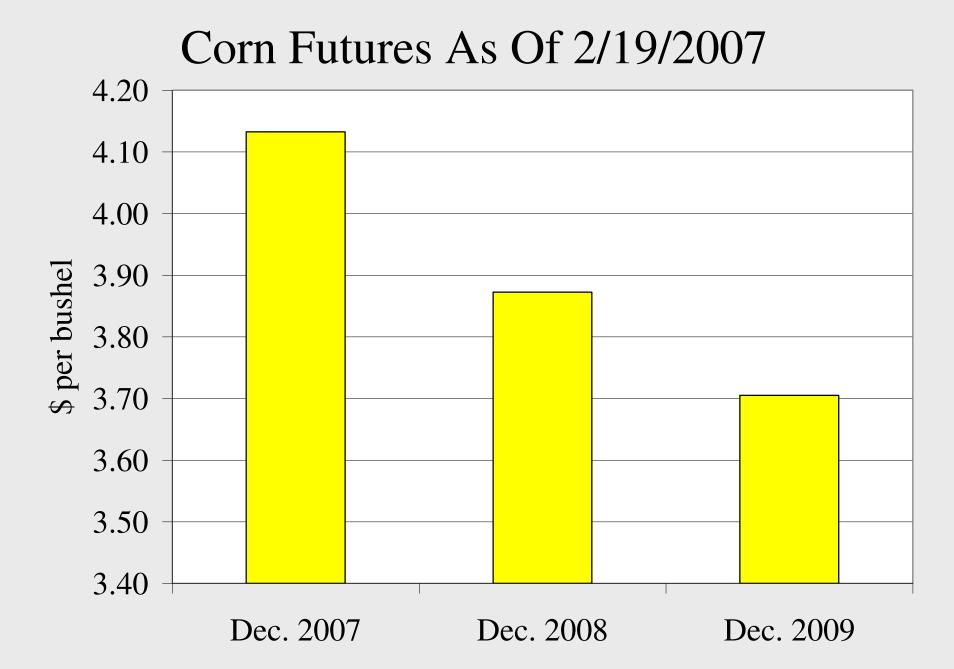
Oil Futures As Of 2/19/2007





Nearby Corn Futures 4.50 4.00 \$ per bushel 3.50 3.00 2.50 2.00 9/29/2006 10/27/2006 11/10/2006 11/24/2006 12/8/2006 9/15/2006 12/22/2006 1/19/2007 9/1/2006 10/13/2006 1/5/2007 2/2/2007 2/16/2007









Support for More Corn Acres

• Futures prices are providing a definite signal for more corn acres

• Early projections for the 2007 crop year indicate acreage in the mid-to-upper 80 million acre range

• Up substantially from 2006, but will it be enough?



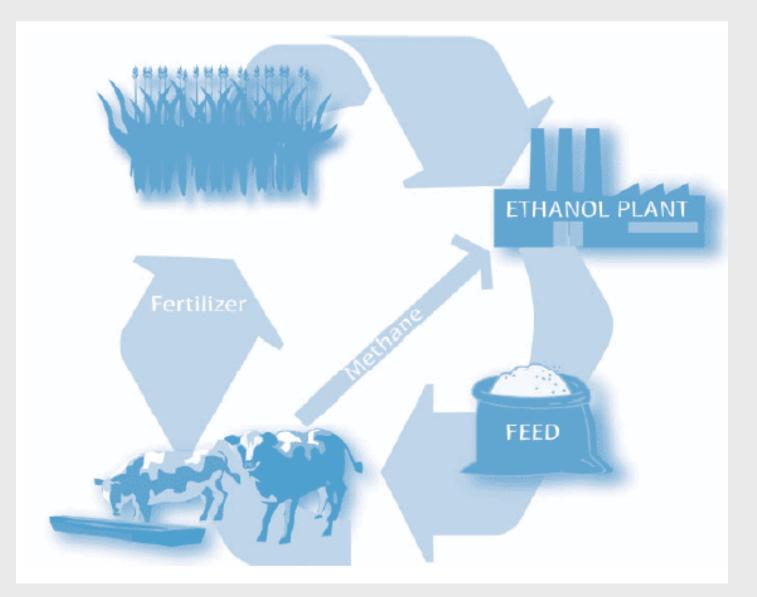


Where Will the Acreage Come From?

State	2000-2006 Average		Percentage of	If the States Followed a 2/1 Rotation	
	Corn	Soybeans	Acreage in Corn	Corn	Soybeans
(acres)			(acres)		
Illinois	11,421	10,236	53%	14,438	7,219
Indiana	5,657	5,571	50%	7,486	3,743
Iowa	12,386	10,450	54%	15,224	7,612
Kansas	3,314	2,850	54%	4,110	2,055
Kentucky	1,217	1,279	49%	1,664	832
Michigan	2,221	2,036	52%	2,838	1,419
Minnesota	7,214	7,257	50%	9,648	4,824
Missouri	2,864	5,050	36%	5,276	2,638
Nebraska	8,307	4,743	64%	8,700	4,350
Ohio	3,371	4,493	43%	5,243	2,621
South Dakota	4,350	4,179	51%	5,686	2,843
Wisconsin	3,636	1,610	69%	3,497	1,749



Ethanol-Livestock Synergies







A 50-Million Gallon Ethanol Plant ...

- Uses roughly 18.5 million bushels of corn
 In Iowa, corn from 116,000 acres
- Produces 315 million pounds of distillers grains
 - This could feed approx. 60,000 dairy cattle or 17.26 million layers
- Utilizes natural gas/coal in plant operations
 - Manure from 60,000 dairy cattle could produce methane to meet part of the ethanol plant's energy needs





The Next Generation of Ethanol Plants

• Plants being constructed in Mead, Nebraska and Hereford, Texas are modeled on the ethanol-livestock synergies

• The Mead plant is scheduled to come online in Feb. 2007

• The Hereford plant is scheduled to be running by the second half of 2007





E3 Biofuels – Mead, Nebraska

24 million gallon ethanol plant paired with a 30,000 head feedlot

• Will process 8 million bushels of corn and 228,000 tons of manure

• The biogas from the manure is projected to meet the energy needs of the ethanol plant





E3 Biofuels – Mead, Nebraska

• 100,000 tons of wet distillers grains are also produced and fed to the cattle in the feedlot

– Energy savings of not drying the distillers grains





Panda Ethanol – Hereford, Texas

- 100 million gallon ethanol plant surrounded by
 3.5 million head of cattle (within 100 miles)
 - "Saudi Arabia of cattle manure"

• Utilizes 40 million bushels of corn and 900,000 tons of wet distillers grains

• Methane derived from manure will be burned to generate steam to power the plant





- 1. Ethanol production growth has exceeded expectations
 - Growth has exceeded forecasts and has put the U.S. on pace to far exceed the RFS
 - But the industry is approaching another barrier point (10% of gasoline usage)
- 2. Gasoline prices are likely to remain high enough to support ethanol





3. Ethanol margins can remain positive over a wide corn price range

4. Corn prices are likely to remain higher than usual

5. Given positive margins, ethanol plants will be competitive for corn at higher prices





To maintain all corn usage demands, the U.S. will need to dramatically expand corn acreage

Other countries will response to higher corn prices as well

8. With heightened demand and thin stocks, the corn market will be more volatile





 Cellulosic ethanol has tremendous promise, but it will be several years before cellulosic ethanol truly impacts the energy markets

10. The merging of the energy and agricultural sectors will force substantial changes in both sectors



