

## ALEJANDRO S. PLASTINA, Ph.D.

478E Heady Hall, Department of Economics

Iowa State University, Ames, IA 50011.

Office Phone: +1 (515) 294-6160

Email: [plastina@iastate.edu](mailto:plastina@iastate.edu)

<http://www.econ.iastate.edu/people/alejandro-plastina>

<http://card.iastate.edu/people/profile/?n=alejandro-plastina>

### Education

Ph.D. in Agricultural Economics, University of Nebraska-Lincoln. August 2007.

Master of Science in Statistics, University of Nebraska-Lincoln. December 2005.

Master of Arts in Health Economics and Management (ABD), Universidad Nacional de La Plata, Argentina. December 2001.

BA in Economics, Universidad Nacional de La Plata, Argentina. March 2000.

### Professional Experience

Assistant Professor/ Extension Economist. Department of Economics, Iowa State University, Ames, IA. June 2014-Present.

Adjunct Assistant Professor. Clemson University, Clemson, SC. June 2014-May 2016.

Senior Economist. International Cotton Advisory Committee. Washington, DC. August 2013-April 2014.

Economist. International Cotton Advisory Committee. Washington, DC. June 2007-August 2013.

Research Assistant. Department of Agricultural Economics and College of Business Administration, University of Nebraska-Lincoln, USA. July 2002 - May 2007.

Junior Economist. United Nations Development Program - Ministry of Health of the Province of Buenos Aires, Argentina. February 2001 – June 2002.

Consultant. Public Housing Institute of the Province of Buenos Aires, Argentina. October 2000 – May 2002.

### Grants and Contracts

*Center for Agricultural and Rural Development*, Iowa State University. ISU Cover Crop Survey, Principal Investigator, \$30,000. Jan 2017-Sep 2017.

*USDA/NIFA Multistate Research Project NC\_TEMP1198*. Renewing an Agriculture of the Middle: Value Chain Design, Policy Approaches, Environmental and Social Impacts, Co-Project Director. Oct 2017-Sep 2022. Administrative Advisor: Joe Colletti.

*Global Climate & Energy Project*. Stanford University. The Pyrolysis-Bioenergy-Biochar Pathway to Carbon-Negative Energy, Co-PI, \$53,660. Nov 2016-Aug 2017.

*Leopold Center for Sustainable Agriculture Grant P2017-01. Who Will Own Iowa's Farmland? A Comparative Study of Farmland Ownership, Tenure, and Succession in Iowa, Co-PI, \$19,713. Feb 2017-Sep 2019.*

*Iowa Nutrient Research Center Project 109-47-13. Land Tenure and Nutrient Management Practices: Identifying Economic Barriers and Incentives for Landowners and Tenants to Meet Growing Soil and Water Conservation Needs, Co-PI, \$47,206. Feb 2017-Sep 2019.*

*USDA/NIFA Multistate Research Project NC1034. Impact Analyses and Decision Strategies for Agricultural Research, Co-Project Director, Oct 2016-Sep 2021. Project Director: Wallace Huffman.*

*USDA/NIFA Hatch Project IOW03809. Economics of the Food Sector: Consumption, Production, Trade and Marketing, Co-Project Director, Jul 2016-Jun 2021. Project Director: John Crespi.*

*North Central Region Sustainable Agriculture Research and Education (NCR-SARE) Program. Research and Education Grant H003679435. Economic Evaluation of Cover Crops in Midwest Row Crop Farming, Principal Investigator, \$183,969. Oct 2015-Sep 2017.*

*Polk County Agricultural Extension District, IA. Farm Credit Services of America Growing On® Case Study Development Project, Principal Investigator, \$5,000. Jul 2016-Dec 2016.*

*Polk County Agricultural Extension District, IA. Farm Credit Services of America Growing On® Case Study Development Project, Principal Investigator, \$5,000. Jul 2015-Dec 2015.*

*Iowa Soybean Association Grant. Measuring the Competitiveness of Iowa Soybean Farmers, Principal Investigator, \$50,000. Oct 2014-Jul 2015.*

## **Extension and Outreach**

### **Engagements with External Stakeholders**

*Iowa Farm Business Association. Developed an agreement through which, starting in May 2016, the IFBA shares with ISU anonymous farm level data and ISU provides relevant analyses for its membership and publishes extension reports based on those analyses. Ongoing.*

*Iowa Bankers Association. Co-Director of the IBA Ag Credit School and Member at Large of the IBA Ag Committee. Ongoing.*

*Practical Farmers of Iowa. Director of a two-year project on the economics of cover crops. Ongoing.*

*USDA National Agricultural Statistical Service, Upper Midwest Regional Office. Director of a state-wide survey on the economics of cover crops. Ongoing.*

*Iowa Chapter of the American Society of Farm Managers and Rural Appraisers. Academic Member and moderator/presenter at annual meetings. Ongoing.*

*Farm Credit Services of America. Senior Credit and Risk Management Staff. Omaha, NE. Developed case studies based on farm level data for the regional program Growing On®. 2015-2016.*

*North Central ANR Program Leaders. Helped plan and coordinated a regional conference for ANR agents/educators on Assisting Farmers in Times of Tight Margins.*

*USDA Farm Service Agency.* Developed decision tools that FSA officials recommend to Iowa farmers. Ongoing.

*Coalition to Support Iowa's Farmers.* Presenter in annual meetings. 2017.

*Central Iowa Chapter of the Risk Management Association.* Discussant in expert panel. 2016.

*Iowa Soybean Association.* Developed a methodology for the ISA to measure the competitiveness of Iowa soybean farmers. 2014-2015.

### **Decision Tools**

Plastina, A., C. Hart, and C. Andersen. "ARC/PLC Payments per Base Acre in Iowa (a visual tool)." Center for Agricultural and Rural Development, Iowa State University. Published: Mar 2016. Last update: Jan 2017. (2,923 visitors and 3,978 hits in 2016)

Plastina, A., and K. Leibold. "ARC/PLC Payments by Crop and County," *Ag Decision Maker* File A1-35. Published: Mar 2016. Last update (version 1.2): Jan 2017. (2,573 downloads in 2016)

Plastina, A. "ARC-CO 2016 Payment Calculator," *Ag Decision Maker* File A1-32. Published: Mar 2016. Last update (version 9): Jan 2017. (4,021 downloads in 2016)

Plastina, A. "PLC Payment Calculator," *Ag Decision Maker* File A1-32. Published: Jun 2015. Last update (version 16): Jan 2017. (1,848 downloads in 2016; 1,155 in 2015)

Plastina, A. "ARC-CO 2015 Payment Calculator," *Ag Decision Maker* File A1-32. Published: Jun 2015. Last update (version 16): Oct 2016. (13,420 downloads in 2016; 5,464 in 2015)

Plastina, A., and A. Johanns. "Iowa Cash Rents by Land Quality (a visual tool)." Center for Agricultural and Rural Development, Iowa State University. Aug 2016. (1,225 visitors and 1,794 hits in 2016)

Plastina, A. "ARC-CO 2014 Payment Calculator," *Ag Decision Maker* File A1-32. Published: Jun 2015. Last updated (version 6): Nov 2015. (2,388 downloads in 2016; 8,673 in 2015)

Plastina, A. "Farm Bill Calculator," *Ag Decision Maker* File A1-36. Published: Jan 2015. Last update (version 4): Feb 2015. (880 downloads in 2016; 4,490 in 2015)

Plastina, A., and C. Hart. "ISU Farm Bill Analyzer (Excel file)," *Ag Decision Maker* File A1-33. Published: Aug 2014. Last update (version 12): Jan 2015. (429 downloads in 2016; 6,059 in 2015)

Plastina, A., and C. Hart. "Base Acreage Reallocation and Payment Yield Update – Decision Tool," *Ag Decision Maker* File A1-35. Published: Aug 2014. Last update (version 3): Feb 2015. (251 downloads in 2016; 3,757 in 2015)

### **Extension and Outreach Publications Updated Annually**

Plastina, A., and A. Johanns. "Iowa Custom Rate Survey," *Ag Decision Maker* File A3-10. Last update: Mar 2016. (241,483 downloads in 2016; 188,935 in 2015)

Plastina, A., Edwards, W., and A. Johanns. "Cash Rental Rates for Iowa Survey." *Ag Decision Maker* File C2-10. Last update: May 2016. (226,825 downloads in 2016; 142,769 in 2015)

Plastina, A. “Estimated Costs of Crop Production in Iowa.” *Ag Decision Maker* File A1-20. Last update: Jan 2017. (115,944 downloads in 2016; 63,728 in 2015)

Plastina, A., and W. Edwards. “Computing a Cropland Cash Rental Rate.” *Ag Decision Maker* File C2-20. Last update: May 2016. (8,872 downloads in 2016; 8,264 in 2015)

Plastina, A., Edwards, W., and A. Johanns. “Flexible Farm Lease Agreements.” *Ag Decision Maker* File C2-21. Last update: May 2016. (6,640 downloads in 2016; 7,589 in 2015)

Plastina, A. “Iowa Farm Costs and Returns,” *Ag Decision Maker* File C1-10. Last update: Jan 2017. (6,372 downloads in 2016; 8,398 in 2015)

Plastina, A., and A. Johanns. “Historic County Cropland Rental Rates.” *Ag Decision Maker* File C2-11. Last update: Jul 2016. (6,631 downloads in 2016; 4,631 in 2015)

Johanns, A., and A. Plastina. “Historical Costs of Crop Production.” *Ag Decision Maker* File A1-21. Last update: Feb 2017. (3,586 downloads in 2016; 2,742 in 2015)

Plastina, A. “Financial Performance Measures for Iowa Farms.” *Ag Decision Maker* File C3-55. Last update: Jan 2016. (2,513 downloads in 2016; 2,249 in 2015)

Plastina, A., Hart, C., and L. Schulz. “Suggested Closing Inventory Prices,” *Ag Decision Maker* File C1-40. Last update: Jan 2017. (454 downloads in 2016; 444 in 2015)

Plastina, A. “Deductible Livestock Costs for Adjusting Income Tax Returns,” *Ag Decision Maker* File B1-15. Last update: Nov 2016. (134 downloads in 2016; 177 in 2015)

Plastina, A., and A. Johanns. “Historic County Cropland Rental Rates.” *Ag Decision Maker* File C2-11. Last Update: July 2016.

Plastina, A. “Estimated Iowa Landlord Expenses –Crop Share Rent.” *Annual Report for Iowa Department of Revenue*. Last update: Dec 2016.

Plastina, A. “CRP Expense.” *Annual Report for Iowa Department of Revenue*. Last update: Dec 2016.

Plastina, A. *World Textile Demand*. International Cotton Advisory Committee: Washington, DC. 2007-2013.

### **Non-recurring Extension and Outreach Publications**

Plastina, A. 2017. “Lower costs bring cautious optimism in 2017.” *Wallaces Farmer*, Feb edition.

Plastina, A. 2016. “What percent of Iowa farms are financially vulnerable?” *Wallaces Farmer*, Dec edition, p. 14.

Plastina, A. 2016. “Iowa Farm Financial Conditions in 2015.” *Ag Decision Maker* File C1-11.

Plastina, A. 2016. “Iowa Farms: From Strong to Vulnerable in a Year? A report on changes in financial indicators for a panel of Iowa farms.” *Ag Decision Maker* File C1-12.

Plastina, A. 2016. “Farm bill safety net payments provide producers small cushion.” *Wallaces Farmer’s Farm Management Fridays*, Oct 23. <http://www.wallacesfarmer.com/story-farm-bill-safety-net-payments-provide-producers-small-cushion-9-148308>

- Plastina, A. 2016. "Attention to cash flow and liquidity requires strategic approach." *The Eastern Iowa Farmer*, Fall Edition, pp. 50-52.
- Edwards, W., and A. Plastina. 2016. "Grain Harvesting Equipment and Labor in Iowa." *Ag Decision Maker* File A3-16.
- Plastina, A. 2016. "Cash rents decline for third consecutive year in Iowa." *Wallaces Farmer*, Jun edition, p. 16.
- Plastina, A. 2016. "Updated yields and prices affect ARC-CO payments." *Wallaces Farmer*, April edition, p. 17.
- Plastina, A. 2016. "Updated yields and prices affect ARC-CO payments." *Wallaces Farmer's Farm Management Fridays*, Apr 4. <http://farmprogress.com/story-updated-yields-prices-affect-arc-co-payments-37-139011>.
- Plastina, A., C. Hart, and C. Anderson. 2016. "Farm Bill Payments in Iowa." *Agricultural Policy Review*. Center for Agricultural and Rural Development, Iowa State University, Ames, IA.
- Plastina, A., and C. Hart. 2016. "USDA farm program payments in Iowa." *Wallaces Farmer's Farm Management Fridays*, Jan 26. <http://farmprogress.com/story-usda-farm-program-payments-iowa-37-136726>.
- Plastina, A. 2016. "Crop production costs decline for 2016." *Wallaces Farmer's Farm Management Fridays*, Jan 11. <http://farmprogress.com/story-crop-production-costs-decline-2016-37-136077>
- Plastina, A. and F. Liu. 2015. "Measuring Competitiveness of Iowa Soybean Farmers: Final Project Report," *Submitted to the Iowa Soybean Association in fulfilment of ISA-ISU Research Cooperative Agreement*. 135 pages. Oct 13.
- Plastina, A. and C. Hart. 2014. "Price Expectations and Risk Profiles Drive Commodity Program Choices," *Agricultural Policy Review*, Center for Agricultural and Rural Development, Iowa State University, Ames, Iowa.
- Plastina, A. and C. Hart. 2014. "Crop Insurance in Iowa," *Agricultural Policy Review*, Center for Agricultural and Rural Development, Iowa State University, Ames, IA.
- Plastina, A. 2014. "New Safety Net: PLC, ARC-CO, ARC-IC," *Ag Decision Maker* File A1-32. (644 downloads in 2016; 1,491 in 2015)
- Plastina, A. 2014. "New Safety Net: SCO," *Ag Decision Maker* File A1-44. (370 downloads in 2016; 230 in 2015)
- Plastina, A. 2014. "2014 Farm Bill Analyzer: Data and Methods," *Ag Decision Maker* File A1-33. (479 downloads in 2016; 717 in 2015)
- Plastina, A. 2014. "Current Crop Insurance Policies," *Ag Decision Maker* File A1-48. (768 downloads in 2016; 1,277 in 2015)
- Plastina, A. and W. Edwards. 2014. "Revenue Protection Crop Insurance," *Ag Decision Maker* File A1-54. (2,236 downloads in 2016; 2,460 in 2015)
- Plastina, A. and W. Edwards. 2014. "Proven Yields and Insurance Units for Crop Insurance," *Ag Decision Maker* File A1-55. (781 downloads in 2016; 871 in 2015)

- Plastina, A. and W. Edwards. 2014. "Trend-Adjusted Actual Production History (APH)," *Ag Decision Maker* File A1-56. (343 downloads in 2016; 957 in 2015)
- Plastina, A. and W. Edwards. 2014. "Delayed and Prevented Planting Provisions," *Ag Decision Maker* File A1-57. (1,797 downloads in 2016; 2,420 in 2015)
- Plastina, A. and C. Hart. 2014. "Base Acreage Reallocation and Payment Yield Update," *Ag Decision Maker* File A1-35. (123 downloads in 2016; 1,291 in 2015)
- Plastina, A. and R. Pandolph. 2014. "Cotton Price Forecasts under Alternative Scenarios," *Cotton: Review of the World Situation* 67 (3): 6-11.
- Plastina, A. 2013. "Fiber Content in Cotton Yarn and Fabric," *Cotton: Review of the World Situation* 67 (2): 6-10.
- Plastina, A. 2013. "Sustainability in Cotton Production: A Summary of the SEEP Report," *Cotton: Review of the World Situation* 67 (1): 7-8.
- Plastina, A. 2013. "Challenges from Inter-Fiber Competition: A Summary of the TFCF Report," *Cotton: Review of the World Situation* 67 (1): 6-7.
- Plastina, A. 2013. "Update on Identity Cottons: A Summary of the Report from the TFCIP," *Cotton: Review of the World Situation* 67 (1): 4-6.
- Plastina, A. 2013. "Cotton Price Forecasts under Alternative Scenarios," *Cotton: Review of the World Situation* 66 (5): 4-9.
- Plastina, A. and J. Devine. 2013. "A Measure of International Cotton Transaction Prices," *Cotton: Review of the World Situation* 66 (5): 10-14.
- Plastina, A. 2013. "Is There a Ceiling for Cotton Demand?" *Cotton: Review of the World Situation* 66 (4): 10-13.
- Plastina, A. 2013. "Update on Cotton Identity Programs," *Cotton: Review of the World Situation* 66 (4): 4-7.
- Plastina, A. 2013. "Cotton Price Forecasts," *Cotton: Review of the World Situation* 66 (3): 6-7.
- Plastina, A. 2013. "Will South East Asia be the Next China in Yarn Production?" *Cotton: Review of the World Situation* 66 (3): 7-11.
- Plastina, A. 2012. "Cotton Price Volatility on the Decline," *Cotton: Review of the World Situation* 66 (2): 7-9.
- Plastina, A. 2012. "How Long can China Maintain High Stocks?" *Cotton: Review of the World Situation* 66 (1): 5-6.
- Plastina, A. 2012. "Summary of Women in Cotton: A Global Survey," *Cotton: Review of the World Situation* 66 (1): 7-9.
- Plastina, A. 2012. "Lint and Yarn Prices in Taiwan," *Cotton: Review of the World Situation* 66 (1): 11-13.
- Gruère. A. and A. Plastina. 2012. "Cotton Price Trends in 2011/12," *Cotton: Review of the World Situation* 65 (6): 3-8.

- Plastina, A. 2012. "Increased Concentration in the Cotton Market," *The Fiber Year 2012*. The Fiber Year Consulting, Switzerland.
- Plastina, A. 2012. "Stronger Global Effects of Domestic Policies," *Cotton Bangladesh*, April Edition.
- Plastina, A. 2012. "Structural Changes in the Natural Fibers Sector," *Cotton: Review of the World Situation* 65 (4): 12-16.
- Plastina, A. 2012. "Cotton Potential in Africa," *Cotton Africa Magazine*. Nairobi, Kenya.
- Devine, J., and A. Plastina. 2012. "Pass-Through Analysis of Cotton Prices," *Cotton: Review of the World Situation* 65 (3): 6-7.
- Plastina, A. 2012. "Update on the ICAC Price Model," *Cotton: Review of the World Situation* 65 (3): 8-12.
- Plastina, A. 2011. "Update on Cotton Price Volatility," *Cotton: Review of the World Situation* 65 (2): 5-7.
- Plastina, A. 2011. "Update on the U.S. Farm Bill," *Cotton: Review of the World Situation* 65 (2): 10-11.
- Plastina, A. 2011. "Apparel Fiber Consumption: A Population Story?" *Cotton: Review of the World Situation* 65 (2): 22-24.
- Plastina, A. 2011. "A Summary of the Multi-Agency Report on Price Volatility in Food and Agricultural Markets," *Cotton: Review of the World Situation* 65 (1): 3-7.
- Plastina, A., Gruère, A., and A. Guitchounts. 2011. "Managing the Impacts of Volatile Cotton Prices," *Cotton: Review of the World Situation* 65 (1): 7-11.
- Plastina, A. 2011. "High Volatility: Aberration or New Paradigm?" *Cotton Outlook Special Edition: Argentina*, p. 32-36.
- Gruère, A., Plastina, A., and T. Townsend. 2011. "Cotton Price Trends in 2010/11," *Cotton: Review of the World Situation* 64 (6): 3-6.
- Plastina, A. 2011. "Projections for Commodity Prices," *Cotton: Review of the World Situation* 64 (5): 10-16.
- Gruère, A., and A. Plastina. 2011. "Cotton Price Trends in 2010/11," *Cotton: Review of the World Situation* 64 (4): 4-9.
- Devine, J., and A. Plastina. 2011. "Pass-Through Analysis of Cotton Prices," *Cotton: Review of the World Situation* 64 (3): 4-9.
- Gruère, A., and A. Plastina. 2010. "Limited Cotton Supplies and High Prices Will Hamper Growth in Global Cotton Mill Use in 2010/11," *Cotton: Review of the World Situation* 64 (2): 4-6.
- Plastina, A. 2010. "Price Volatility for Cotton and Other Commodities," *Cotton: Review of the World Situation* 64 (2): 12-15.
- Plastina, A. 2010. "World Cotton Prices in 2010/11," *Cotton: Review of the World Situation* 63 (7): 4-7.

- Gruère, A., and A. Plastina. 2010. "Some Alternatives to Conventional Cotton: Organic Cotton, Fairtrade Cotton, Cotton Made In Africa and Better Cotton Initiative," *Cotton: Review of the World Situation* 63 (5): 5-6.
- Plastina, A. 2010. "Review of the ICAC Price Model 2007," *Cotton: Review of the World Situation* 63 (4): 5-7.
- Plastina, A. 2010. "Revisiting the Relationship between Cotton, Polyester and Oil Prices," *Cotton: Review of the World Situation* 63 (3):12-14.
- Plastina, A. 2010. "Hedge Funds and Cotton Prices," *Cotton: Review of the World Situation* 63 (3): 15-22.
- Plastina, A. 2009. "Rapid Textile Fiber Consumption Rebound?" *Cotton: Review of the World Situation* 63(2): 9-10.
- Plastina, A. 2009. "Cotton: Spot Prices Become More Responsive to Futures Prices," *Cotton: Review of the World Situation* 63(1):9-11.
- Plastina, A. 2009. "Cotton: Spot Prices Become More Responsive to Futures Prices," ICAC Staff Paper.
- Moir, B., and A. Plastina. 2009. "2009 International Year of Natural Fibers," *Cotton Promotion Bulletin*, Volume 9.
- Plastina, A. 2009. "Child Labor in the Cotton and Textile Sectors," ICAC Staff Paper.
- Gruère, A., and A. Plastina. 2009. "Outlook for World Cotton Supply and Use: Global Cotton Mill Use is Declining for the First Time in a Decade," *Cotton: Review of the World Situation* 62(2): 4-8.
- Gruère, A., and A. Plastina. 2009. "Price Trends in 2007/08," *Cotton: Review of the World Situation* 62(1): 4-8.
- Plastina, A. 2009. "Open-End Versus Ring Spun Cotton Yarns," ICAC Staff Paper.
- Gruère, A., and A. Plastina, with contributions from Baffes, J., Foster, M., MacDonald, S., and S. Meyer. 2009. "Cotton Price Predictions Prepared by Public Organizations," *Cotton: Review of the World Situation* 61(6): 11-15.
- Moir, B., and A. Plastina. 2008. "2009 International Year of Natural Fibers," *Cotton Bangladesh* 8(4): 6-9.
- Moir, B., and A. Plastina. 2008. "2009 International Year of Natural Fibers," *Cotton: Review of the World Situation* 61(6): 15-18.
- Plastina, A. 2008. "Speculation and Cotton Prices," *Cotton: Review of the World Situation* 61(4): 8-12.
- Plastina, A. 2008. "Textile Fiber Demand Outlook," *Cotton: Review of the World Situation* 61(4): 5-7.
- Plastina, A. 2008. "Outlook for South America," *Cotton: Review of the World Situation* 61(3): 7-11.
- Goreux, L., Plastina, A., Gruère, A., and Y. Cao. 2007. "ICAC 2007 Price Model," *Cotton: Review of the World Situation* 60(6): 11-20.



## Newsletters

- Plastina, A. 2016. "Changes in financial indicators for a panel of Iowa farms." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 21, No 1.
- Plastina, A., and A. Johanns. 2016. "Payments under 2014 Farm Bill safety net provide small cushion for producers in many Iowa counties." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 21, No 1.
- Plastina, A., and A. Johanns. 2016. "Impact of ISU Extension and Outreach leasing programs." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 9.
- Plastina, A., and A. Johanns. 2016. "Farmland leasing meetings to increase understanding of rental agreements." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 8.
- Plastina, A. 2016. "How accurate and useful is the ISU Cash Rent Survey?" *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 8.
- Plastina, A. 2016. "Cash rental rates fall for a third consecutive year in Iowa." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 7.
- Plastina, A. 2016. "Why USDA NASS yields are not used to project ARC-CO payments?" *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 6.
- Plastina, A., and A. Johanns. 2016. "Iowa farm custom rate survey provides guidance for hiring." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 5.
- Plastina, A., Hart, C., and C. Anderson. 2016. "ARC/PLC payments in 2016 and 2017." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 5.
- Plastina, A. 2016. "2016 gross crop margins negative despite lower costs." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 20, No 3.
- Plastina, A. 2015. "Farmland leasing meetings will increase understanding of rental arrangement." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 19, No 9.
- Plastina, A. 2015. "New ARC-CO and PLC spreadsheets calculate projected payments." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 19, No 5.
- Plastina, A. 2015. "Land rents decline but margins do not improve." *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 19, No 5.
- Plastina, A. 2015. "New and updated Iowa State University farm bill tools," *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 19, No 4.
- Plastina, A., and A. Johanns. 2015. "Iowa farm custom rate survey shows slight increases for 2015," *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 19, No 5.
- Plastina, A. 2014. "Crop Insurance Policies in 2014," *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 18, No 12.
- Plastina, A. 2014. "Base Acreage Reallocation and Payment Yield Update," *Ag Decision Maker: A Business Newsletter for Agriculture*, Vol. 18, No 11.
- Plastina A., K. Giannakas. 2009. "Market and Welfare Effects of Mandatory Country-Of-Origin-Labeling in the Specialty Crops Sector." *Cornhusker Economics*, September 23.

Plastina, A., and K. Giannakas. 2007. "Economic Effects of GMOs on Small Developing Countries," *Cornhusker Economics*, October 24.

Plastina, A., and H. Madevu. 2006. "Informatics as a Tool for Management", *The Chain Letter, International Food & Agribusiness Management Association Newsletter* 5 (3).

**Extension Presentations** (Approximate attendance in parenthesis; \* indicates presenter)

Johnson, S.(\*), and A. Plastina. "Solutions for Success Seminars," *2017 Extension Risk Management Education National Conference*. Cincinnati, OH. April 27-28.

Plastina, A.(\*), and C. Hart. "Managing Margins in 2017." *12<sup>th</sup> Farming for the Future Conference*, Coalition to Support Iowa's Farmers. Ames, IA. Jan 19, 2017. (100)

Plastina, A. "What are financially strong farm operations doing differently?" *Crop Advantage Series*, Iowa State University Extension and Outreach. Greenfield, IA. Dec 5, 2016. (30)

Plastina, A. "What are financially strong farm operations doing differently?" *Integrated Crop Management Conference*, Iowa State University, Ames, IA. Dec 1, 2016 (280)

Plastina, A. "Current Farm Financial Conditions & Looking Ahead." *North Central Region-ANR Workshop: Assisting Farmers in Times of Tight Margins*. Omaha, NE. Nov. 17, 2016. (35)

Plastina, A. "What are successful farms doing differently?" *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Le Mars, IA. Nov 9, 2016. (40)

Plastina, A. "What are successful farms doing differently?" *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Spencer, IA. Nov 9, 2016. (35)

Plastina, A. "Financial situation of Iowa farms." *ISU Farm Financial Stress Task Force*. Urbandale, IA. Oct 31, 2016. (15)

Plastina, A. "Financial situation of Iowa farms." *Iowa Bankers Association Ag Committee Meeting*. Johnston, IA. Oct 12, 2016. (20)

Plastina, A. "Analysis of farm financial conditions using farm level data." *Iowa Farm Business Association Fall Workshop*, Altoona, IA. Sep 14, 2016. (20)

Plastina, A. "Farm financial indicators." Presentation to visiting delegation from Argentina coordinated by Dr. Sergio Lence. Ames, IA. Sep 2, 2016. (20)

Artz(\*), G., and A. Plastina(\*). "Farming for Fun and Profit." *Iowa 4-H Youth Conference Workshop*, Ames, IA. Jun 28-29, 2016. (50)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Iowa Farm Bureau's Economic Summit*. West Des Moines, IA. Jun 27, 2016.

Plastina, A., Miguez F.(\*), Carlson, S., Sharma, B., and F. Liu. "Economic Evaluation of Cover Crops in Midwest Row Crop Farming." *Iowa Sustainable Agriculture Research and Education (SARE) Professional Development Program Advisory Committee*, Ames, IA. Jun 24, 2016.

Plastina, A. "Managing Risk in Agriculture." *Iowa Bankers Association Ag Credit School*, Iowa State University, Ames, IA. Jun 17, 2016. (70)

Plastina, A. "Iowa Summary Report." *North Central Farm Management Extension Committee Annual Meeting*, Sioux Falls, SD. Jun 14, 2016. (15)

Plastina, A.(\*), Johanns, A., and R. Drollette. "Evaluation Report of Iowa Farm Leasing Meetings." *National Farm Management Conference*, Sioux Falls, SD. Jun 14, 2016. (30)

Johnson, S.(\*), and A. Plastina(\*). "Solutions for Success: Using Farm Financial Case Studies." *National Farm Management Conference*, Sioux Falls, SD. Jun 12-16, 2016. (150)

Plastina, A. "Crop insurance: Constraint to Conservation?" *Nutrient Management Strategy Science Team Meeting*. Iowa State University, Dept. of Agronomy, Ames, IA. June 1, 2016. (15)

Plastina, A. "Farm Economy Update." *ANR Spring Training*, Iowa State University. Ames, IA. May 7, 2016. (150)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Moline, IL. Jan 29, 2016.

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Carroll, IA. Jan 28, 2016.

Plastina, A.(\*), and C. Hart. "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Le Mars, IA. Jan 26, 2016. (40)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Iowa City, IA. Jan 22, 2016.

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Waterloo, IA. Jan 21, 2016.

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Fort Dodge, IA. Jan 20, 2016.

Plastina, A.(\*), and C. Hart. "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Atlantic, IA. Jan 19, 2016. (110)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Mason City, IA. Jan 15, 2016.

Plastina, A. "Measuring the Competitiveness of Iowa Soybean Farmers." *Presentation of Final Report to the Board of the Iowa Soybean Association*. Ankeny, IA, Jan 15, 2016. (30)

Plastina, A.(\*), and C. Hart. "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Honey Creek (Moravia), IA. Jan 14, 2015.(100)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Ames, IA. Jan 13, 2016.

Plastina, A.(\*), and C. Hart. "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Storm Lake, IA. Dec 12, 2015. (150)

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Burlington, IA. Jan 8, 2016.

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Okoboji, IA. Jan 6, 2016.

Plastina, A., and C. Hart(\*). "Managing Margins in 2016 and Beyond." *Crop Advantage Series*, Iowa State University Extension and Outreach. Sheldon, IA. Jan 5, 2016.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Decorah, IA. Dec 8, 2015. (22)

Plastina, A. "Managing low crop margins." *Integrated Crop Management Conference*, Iowa State University Extension and Outreach, Ames, IA. Dec 3, 2015. (300)

Plastina, A. "Cash Rent Survey: Methods and Uses." *Iowa Bankers Association Ag Committee Meeting*, Ames, IA. Dec 2, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Carroll, IA. Nov 23, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Clarinda, IA. Nov 23, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Fort Dodge, IA. Nov 19, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Waterloo, IA. Nov 19, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Cherokee, IA. Nov 17, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Cedar Rapids, IA. Nov 5, 2015.

Plastina, A. "Managing low crop margins." *Pro-Ag Outlook and Management Meeting*, Iowa State University Extension and Outreach, Iowa City, IA. Nov 5, 2015.

Plastina, A. "Update on Farm Bill Payments." *Insuring Iowa Agriculture*, Ames, IA. Nov 11, 2015.

Plastina, A. "ARC/PLC payments and return to management." *Iowa Bankers Association Ag Committee Meeting*, Johnston, IA. Oct 14, 2015.

Plastina, A. "Profitability of crop production." *Iowa Bankers Association Ag Committee Meeting*, Johnston, IA. Oct 14, 2015.

Plastina, A. "Projected ARC/PLC payments in Iowa." *ISUEO Farm Management Team In-Service Training*, Iowa State University, Ames, IA. Oct 1, 2015.

Plastina, A. "Managing Margins and IFBA Data Review." *Iowa Farm Business Association Fall Workshop*, Ames, IA. Sep 22, 2015.

Artz, G., and A. Plastina. "Farming for Fun and Profit". *4H Workshop*, Iowa State University, Ames, IA. Jun 30-Jul 1, 2015.

Plastina, A. "Risks in Agriculture." *Iowa Bankers Association Ag Credit School*, Iowa State University, Ames, IA. Jun 5, 2015.

Plastina, A. "Basic Crop Margins 101: Cost of production vs Crop outlook." *ANR Professional Development Conference*, Iowa State University, Ames, IA. Apr 2, 2015.

Plastina, A. "Update on the Ag Economy," *North Iowa Agriculture Summit*, Iowa Lakes Community College, Emmetsburg, IA. Feb 19, 2015.

Plastina, A. "2014 Farm Bill," *17<sup>th</sup> Annual Ag Expo*, Hawkeye Downs Speedway & Expo Center, Cedar Rapids, IA. Jan 7, 2015.

Plastina, A. "New Farm Bill, new safety net." *Integrated Crop Management Conference*. Iowa State University, Ames, IA. Dec 3, 2014.

Plastina, A. "2014 Farm Bill," *Pro-Ag Outlook and Management Meeting*, Carroll, IA. Nov 13, 2014.

Plastina, A. "2014 Farm Bill," *Pro-Ag Outlook and Management Meeting*, Fort Dodge, IA. Nov 13, 2014.

Plastina, A. "New Farm Bill: Webinar Part II," *Iowa Farm Business Association*, Ames, IA. Nov 6, 2014.

Plastina, A. "Farm Bill: ARC-PLC," *Insuring Iowa Agriculture*, Ames, IA. Nov 4, 2014.

Plastina, A. "New Farm Bill: Webinar Part I," *Iowa Farm Business Association*, Ames, IA. Oct 27, 2014.

Plastina, A. "Decisions, decisions, decisions, or the New Farm Bill," *Kerns & Associates*, Ames, IA. Aug 29, 2014.

Plastina, A. "Cotton Pricing and Forecasting," *ICAC Research Associates Program*, Washington, DC. May 5, 2014.

Plastina, A. and R. Pandolph (\*). "Cotton Price Forecasts under Alternative Scenarios," *Beltwide Cotton Conferences*, New Orleans, LA. Jan 6, 2014.

Plastina, A. "Long-Term Challenges to Cotton," *Geocoton Seminar*, Paris, France. Sep 24, 2013.

Plastina, A. (\*) and A. Guitchounts. "Outlook for Cotton Supply and Use," *72<sup>nd</sup> ICAC Plenary Meetings*, Cartagena, Colombia. Sep 30, 2013.

Plastina, A. "World Cotton Market Outlook (in Spanish)" *Foro Nacional Algodonero*, Santa Fe, Argentina. Aug 29, 2013.

Plastina, A. "The World Cotton Market: Structure and Outlook," *Texas International Cotton School*, Lubbock, TX. Aug 13, 2013.

Plastina, A. "Structure of the World Cotton Market," *Agricultural Economics Lecture Series*, Texas Tech University, TX. Aug 13, 2013.

Plastina, A. "Cotton Market Outlook." *American Cotton Shippers Association International Cotton Institute*, University of Memphis, TN. Jun 14, 2013.

Plastina, A. "Trends in the Global Cotton Market: Where Does Africa Stand?" *11<sup>th</sup> Congress of the African Cotton Association*, Lomé, Togo. Mar 22, 2013.

Plastina, A. "Report on the World Cotton Situation," *521<sup>st</sup> ICAC Standing Committee Meeting*, Washington, DC. Dec 13, 2012.

Plastina, A. "Drivers of Cotton Consumption," *71<sup>st</sup> International Cotton Advisory Committee Plenary Meetings*, Interlaken, Switzerland. Oct 9, 2012.

Plastina, A. "Identity Cottons," *71<sup>st</sup> International Cotton Advisory Committee Plenary Meetings*, Interlaken, Switzerland. Oct 8, 2012.

Plastina, A. "The World Cotton Market: Structure and Outlook," *Texas International Cotton School*, Lubbock, TX. Aug 10, 2012.

Plastina, A. "The World Cotton Market: Structure and Outlook," *American Cotton Shippers Association Cotton Institute*, University of Memphis, TN. Jul 13, 2012.

Plastina, A. "Outlook for the World Cotton Market (in Spanish)," *Foro Construyendo el Futuro del Algodón y su Cadena*, Bogotá, Colombia. Jun 15, 2012.

Plastina, A. "Extra-Fine Peruvian Cotton in the Global Market (in Spanish)," *Ministerio de Agricultura de Perú*, Lima, Perú. May 14, 2012.

Plastina, A. "World Cotton Market Outlook (in Spanish)." *Universidad Nacional del Pilar*, Asunción, Paraguay. Apr 11, 2012.

Plastina, A. "Outlook for the World Cotton Market (in Spanish)," *Gobernación de Caaguazú*, República del Paraguay. Apr 10, 2012.

Plastina, A. and T. Townsend (\*). "Price Volatility in the World Cotton Market: Causes, Impacts, and Mitigation," *USDA Outlook Forum*, Washington, DC. Feb 24, 2012.

Plastina, A. "Update on the Cotton Price Volatility," *51<sup>6th</sup> ICAC Standing Committee Meeting*, Washington, DC. Feb 2, 2012.

Plastina, A. "Developments in Cotton Price Volatility," *51<sup>4th</sup> ICAC Standing Committee Meeting*, Washington, DC. Nov 22, 2011.

Plastina, A. "Future Cotton Scenario and Africa's Position," *International Conference for East African Cotton, Textile and Apparel Value Chain to Develop Competitiveness*, Mombasa, Kenya. Nov 2, 2011.

Plastina, A. "Global Outlook for Cotton and its Value Chain (in Spanish)" *Evaluación del Programa Integrado del Algodón*, Instituto Nacional de Tecnología Agropecuaria (INTA), Gral. Pinedo, Chaco, Argentina. Oct 4, 2011.

Plastina, A. "Outlook for Cotton Supply, Use and Prices," *70<sup>th</sup> International Cotton Advisory Committee Plenary Meetings*, Buenos Aires, Argentina. Sep 6, 2011.

Plastina, A. "The ICAC Cotton Price Model," *American Cotton Shippers Association Cotton Institute*, University of Memphis, TN. Jun 10, 2011.

Plastina, A. "The Global Market for Cotton (in Spanish)," *Seminario Técnico Internacional sobre el Cultivo del Algodonero*, Barranquilla, Colombia. May 20, 2011.

Plastina, A. "Descriptions of Production Programs, including Organic, Fair Trade, Cotton Made in Africa, and the Better Cotton Initiative," *509<sup>th</sup> ICAC Standing Committee Meeting*, Washington, DC. Feb 3, 2011.

Plastina, A. "Outlook for World Cotton Supply and Use: Record Price Surge as 2010/11 Cotton Supply is Sold Out," *International Textile Manufacturers Association Conference on the Cotton Value Chain*, New York, NY. Jan 10, 2011.

Plastina, A. "Volatility in Cotton Prices," *507<sup>th</sup> ICAC Standing Committee Meeting*, Washington, DC. Nov 23, 2010.

Gruère, A. and A. Plastina(\*). “Outlook for World Cotton Supply and Use: Tight Stocks & Increased Prices,” *69<sup>th</sup> International Cotton Advisory Committee Plenary Meetings*, Lubbock, TX. Sep 22, 2010.

Plastina, A. “World Cotton Prices: Overview and Outlook,” *International Cotton Advisory Committee Research Associate Program*, Washington, DC. May 5, 2010.

Plastina, A. “Report on Some Specialty Cottons: Organic, Fair Trade, and Cotton Made in Africa,” *504<sup>th</sup> ICAC Standing Committee Meeting*, New York, NY. Apr 9, 2010.

Plastina, A. “World Cotton Market: Overview and Outlook,” *8<sup>th</sup> Congress of the African Cotton Association*, Yaoundé, Cameroon. Mar 9, 2010.

Plastina, A. “Revisiting the Relationship between Cotton, Polyester and Oil Prices,” *Beltwide Cotton Conferences*, New Orleans, LA. Jan 6, 2010.

Plastina, A. “World Cotton Outlook: Stable Prices and Concentration in Asia,” *Cámara Algodonera del Paraguay*, Asunción, Paraguay. Sep 18, 2009.

Plastina, A. “The Role of Asia in the Cotton Sector,” *VII Congresso Brasileiro do Algodao*, Foz de Iguazu, Brazil. Sep 17, 2009.

Gruère, A. and A. Plastina. “Outlook for World Cotton Supply and Use: Stabilization and Concentration,” *68<sup>th</sup> International Cotton Advisory Committee Plenary Meetings*, Cape Town, South Africa. Sep 9, 2009.

Plastina, A. “Child Labor in the Cotton and Textile Sectors,” *Fashionably and Ethically in the Textile and Clothing Sector*, Faculty of Material Technologies and Textile Design, Technical University of Łódź, Poland. Mar 17, 2009.

Gruère, A., and A. Plastina(\*). “World Cotton Outlook,” *67<sup>th</sup> International Cotton Advisory Committee Plenary Meetings*, Ouagadougou, Burkina Faso. Sep 19, 2008.

Plastina, A. “Cotton Market Structure and Outlook (in Spanish).” *Universidad Tecnológica Nacional*, Resistencia, Chaco, Argentina. Apr 10, 2008.

Plastina, A. “Cotton Production Prospects in Selected Foreign Countries,” *2008 Agricultural Outlook Forum - Energizing Rural America in the Global Marketplace*, USDA, Washington, DC. Feb 22, 2008.

Plastina, A. “Structural Changes in the World Cotton Market Linked to the End of MFA Quotas,” *The End of the Multifiber Arrangement: Impact on Developed and Developing Countries*, ERS/USDA, Washington, DC. Jan 31, 2008.

Plastina, A. “World Cotton Outlook,” Argentine Technological University and Ministry of Agriculture of Chaco, Argentina. Dec 17, 2007.

Plastina, A. “Effects of Eliminating Government Measures in Cotton,” *66<sup>th</sup> International Cotton Advisory Committee Plenary Meetings*, Izmir, Turkey. Oct 24, 2007.

Plastina, A. “ICAC Secretariat Price Model,” *489<sup>th</sup> Standing Committee Meeting*, Washington, DC. Sep 6, 2007.

### **Expert Panels** (approximate attendance)

Iowa State University Extension and Outreach Ask the Expert. *Farm Progress Show*. Ames, IA. Aug 31, 2016. (30)

Panel Discussion on Cash Rents, Speaker/Moderator. *Soil Management and Land Valuation Conference*. Iowa State University and Iowa Chapter of ASFMRA (American Society of Farm Managers and Rural Appraisers). Ames, IA. May 18, 2016 (300)

Ag Panel Discussion, Panel Member. *Central Iowa Chapter of the Risk Management Association*. Clive, IA. Mar 2, 2016. (100)

### **Interviews**

*Wallaces Farmer*. “How financially vulnerable are Iowa farms?” Dec 5, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-how-financially-vulnerable-are-iowa-farms-37-150230>

*Farmland Investor Letter (Monona, WI)*. “Long-term trends of cash rents and crop prices.” Sep 22, 2016. Interviewed by Michael Fritz.

*Brownfield Radio Network (Lincoln NE)*. “Custom Rates.” May 12, 2016. Interviewed by Ken Anderson.

*WHO Des Moines/ WMT Cedar Rapids*. “Cash rents in Iowa.” May 12, 2016. Interviewed by Doug Cooper from The Big Show.

*Agriculture.com*. “Cash rents.” Interviewed by Jessie Scott from Successful Farming. May 12, 2016.

*Wallaces Farmer*. “Cash rents decline for third consecutive year in Iowa.” May 11, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-cash-rents-decline-third-consecutive-year-iowa-37-141317>

*Ivory Investment Management, LLC*. “Cash Rent and Land Values.” May 4, 2016. Interviewed by Michael Rybak.

*Wallaces Farmer*. “Updated yields and prices affect ARC-CO payments.” Apr 4, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-updated-yields-prices-affect-arc-co-payments-37-139011>

*Brownfield Ag Radio Network*. “Custom Rates in Iowa.” Mar 24, 2016. Interviewed by Mark Dorenkamp.

*Wallaces Farmer*. “2016 Iowa Farm Custom Rate Survey results available.” Mar 13, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-2016-iowa-farm-custom-rate-survey-results-available-37-138750>

*Cleveland Research Company*. “Cash Rents in Iowa.” Mar 21, 2016. Interviewed by Michael S. Henry.

*LandOwner Newsletter*. “Negative margins projected despite cost cuts for corn.” Feb 11, 2016. Interviewed by Mike Walsten.



*Wallaces Farmer*. “Lower crop costs in 2016 not enough for positive margins.” Feb 8, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-lower-crop-costs-2016-enough-positive-margins-9-137289>

*KLEM News*. “Managing low crop margins.” Jan 26, 2016. Interviewed by Dennis Morrice.

*Iowa Soybean Association: eWeekly electronic newsletter*. “Save and survive.” Jan 20, 2016. Interviewed by Matt Wilde.

*Wallaces Farmer*. “Crop production costs decline for 2016.” Jan 11, 2016. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-crop-production-costs-decline-2016-37-136077>

*Iowa Farm & Ranch Business Review*. “Looking ahead to the 2016 crop.” Jan 6, 2016. Interviewed by Gordon Wolf.

*Wallaces Farmer’s Farm Management Friday*. “Calculate your projected ARC, PLC payments.” Aug 26, 2015. Interviewed by Rod Swoboda. <http://farmprogress.com/story-calculate-projected-arc-plc-payments-37-131456>.

*AgriView* web portal ([www.AgriView.com](http://www.AgriView.com)). “New tools calculate payments.” Aug 3, 2015. Interviewed by Jane Fyksen.

*Wallaces Farmer*. “Calculate your projected ARC, PLC payments.” Aug 26, 2015. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-calculate-projected-arc-plc-payments-37-131456>

*Wallaces Farmer*. “Enroll in ARC or PLC program.” Jul 2015. Interviewed by Rod Swoboda.

*Wallaces Farmer*. “Iowa Cash Rents down 5% in 2015.” Jun 2015. Interviewed by Rod Swoboda.

*Iowa Farmer Today*. “Cash Rents.” May 15, 2015. Interviewed by Tim Hoskins.

*WHO Clear Radio*. “Cash Rents.” May 13, 2015. Interviewed by Tom Noller.

*The Journal-Eureka Newspaper* (Anamosa, IA). “Grain market outlook.” May 13, 2015. Interviewed by John Kruse.

*Iowa State News*. “Impact of California drought.” Apr 23, 2015. Interviewed by Jace Dostal.

*Wallaces Farmer*. “Custom rate survey shows slight increase.” Apr 2015. Interviewed by Rod Swoboda.

*Wallaces Farmer*. “ISU has farm bill decision tools.” Mar 2015. Interviewed by Rod Swoboda.

*ISU Department of Economics*. Ask an Economist. “Potential impact of the Nicaragua Canal.” Mar 2, 2015.

*Farm News*. “Keep your off-farm job.” Mar 27, 2015. Interviewed by Karen Schwaller.

*Farm Futures*. “Crop Insurance Choices.” Feb 2015. Interviewed by John Otte.

*Wallaces Farmer*. “Iowa farm custom rates are up slightly for 2015.” Feb 26, 2015. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-iowa-farm-custom-rates-are-slightly-2015-37-124543>

*Wallaces Farmer*. “Crop Insurance Choices for 2015.” Feb 2015. Interviewed by Rod Swoboda.

*Iowa Farm Bureau Spokesman*. “Lower fuel prices will help, but farmers still face tough cost situation in 2015.” Feb 11, 2015. Interviewed by Jody Korthaus.

*Wallaces Farmer*. “Crop costs inch lower for 2015.” Jan 15, 2015. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-crop-production-costs-inch-lower-2015-37-122842>

*Iowa Farm & Ranch Business Review*. “Costs of Production.” Jan 21, 2015. Interviewed by Gordon Wolf.

*WHO Clear Radio*. “Cost of Production.” Jan 20, 2015. On-air interview.

*Farm Futures*. “Crop insurance choices.” Jan 15, 2015. Interviewed by John Otte.

*Iowa Farmer Today*. “Meetings help farmers sort through new Bill.” Jan 8, 2015. Interviewed by Gene Lucht.

*Wallaces Farmer*. “Worksheet Helps Farmers Identify Best Farm Program Options.” Aug 28, 2014. Interviewed by Rod Swoboda. <http://www.wallacesfarmer.com/story-worksheet-helps-farmers-identify-best-farm-program-options-37-116991>

*Bloomberg News*. “Cotton Glut Seen Extending Slump as Levi’s Costs Slide.” Sep 4, 2012.

*Financial Times*. “Allure of cotton fading fast.” May 23, 2012.

*Reuters*. “Better data could smooth volatile cotton.” Feb 8, 2011.

*FOXBusiness*, “Cost of Cotton Might Make U.S. a Polyester Nation.” Sep 8, 2010.

*Hindu Business Line*, “Individual Speculators Push Cotton Prices Up.” Mar 24, 2008.

*Marketplace*, Public Radio, “Now Clothing Costs Are Going Up Too.” Apr 24, 2008.

*BBC Burkina Faso*, “Biotechnology in Africa.” Oct 2009.

*Diario La Mañana*, “Visita del CCIA a Argentina.” Nov 28, 2007.

### **Conferences Attended (no presentation)**

Farm Tax Workshop. Center for Agricultural Law and Taxation, Iowa State University, Ames, IA. Sep 9, 2016.

ISUEO Farm Management Team In-Service Training. Heady Hall, Ames, IA. May 9-11, 2016.

ISU ANR In-Service Training. Scheman Building, Ames, IA. Apr 7, 2016.

Iowa Nutrient Reduction Strategy Meeting. Polk County Extension Office, Altoona, IA. Mar 2016.

Iowa Water Conference. Iowa State Center. Ames, IA. Mar 23-24, 2016.

American Society of Farm Managers and Rural Appraisers Annual Meeting. Ames, IA. Feb 4, 2016.

Soil Health Conference. Iowa State University Extension and Outreach. Ames, IA. Feb 2-3, 2016.

Coupling Economic Models with Agronomic, Hydrologic, and Bioenergy Models for Sustainable Food, Energy, and Water Systems – Workshop. Iowa State University, Ames, IA. Oct 12–13, 2015.

AAEA Meeting on Crop Insurance and the 2014 Farm Bill: Reports and Analyses from the Field Workshop. Louisville, KY. Oct 5-7, 2015.

Extension Risk Management Education National Conference. Minneapolis, MN. Apr 29-30, 2015.

Extension Risk Management Education & National Crop Insurance Services. “2014 Farm Bill Conference,” Kansas City, MO. Sep 3-4, 2014.

Agricultural and Applied Economics Association Annual Meetings. Minneapolis, MN. Jul 27-29, 2014.

Iowa State University Extension and Outreach. “Crop Marketing Strategies and the New Farm Program,” Nevada, IA. Jun 18, 2014.

Council on Food, Agricultural and Resource Economics (C-FARE). “Increasing U.S. Agriculture’s Competitive Edge: How Do Public Data and Big Data Fit?” Washington, DC. Apr 29, 2014.

USDA Outlook Forum. “The Changing Face of Agriculture,” Arlington, VA. Feb 20-21, 2014.

China National Cotton Information Center. “A Dialog on China Cotton and Textile Industry Evolution,” New York Marriot Downtown, NY. Jul 15, 2013.

USDA Outlook Forum. “Managing Risk in the 21st Century,” Arlington, VA. Feb 21-22, 2013.

## Research

### Journal Articles

Plastina, A., and L.E. Fulginiti. 2012. “Rates of Returns to Public Agricultural Research in 48 U.S. States,” *Journal of Productivity Analysis* 37 (2): 95-113.

Plastina, A., K. Giannakas, and D. Pick. 2011. “Market and Welfare Effects of Mandatory Country-of-Origin Labeling in the American Agri-food System,” *Southern Economic Journal* 77(4): 1044-69.

Arnould, E., Plastina, A., and D. Ball. 2009. “Does Fair Trade Deliver on Its Core Value Proposition? Effects on Income, Educational Attainment, and Health in Three Countries,” *Journal of Public Policy and Marketing* 28(2): 186-201.

Plastina, A., and K. Giannakas. 2007. “Market and Welfare Effects of GMO Introduction in Small Open Economies,” *AgBioForum* 10 (2): 104-123.

### Books

Williams, A., Mancini, F., Fok Ah Chuen, M., Galbero Guedes, D., Hake, K., Norman, B., O’Leary, P., Soth, J., and A. Plastina. 2015. *Measuring Sustainability in Cotton Farming Systems: Towards a Guidance Framework*. Food and Agriculture Organization of the United Nations and International Cotton Advisory Committee: Rome, Italy. ISBN 9789251086148.

Shui, S., and A. Plastina. 2013. *World Apparel Fiber Consumption Survey*. Food and Agriculture Organization of the United Nations and International Cotton Advisory Committee: Washington, DC. ISBN 9780979390395. Library of Congress Control Number 2013947672.

Wang, S., Ball, E., Fulginiti, L., and A. Plastina. 2012. "Accounting for the Impact of Public Research, R&D Spill-ins, Extension and Roads in U.S. Regional Agricultural Productivity Growth, 1980–2004," Chapter 2 in *Productivity Growth in Agriculture: An International Perspective*, Eds. Fuglie et al., CABI: UK, p. 13-32.

Grùère, A., Guitchounts, A., Plastina, A. and T. Townsend. 2010. "World Cotton Production, Consumption and Trade in the 21st Century," in *Cotton: Technology for the 21st Century*, Eds. P. J. Wakelyn and M. R. Chaudhry. Washington, DC: International Cotton Advisory Committee, p. 397-416.

Arnould, E., Plastina, A., and D. Ball. 2007. "Market Disintermediation and Producer Value Capture: The Case of Fair Trade Coffee in Nicaragua, Peru and Guatemala," in *Product and Market Development for Subsistence Marketplaces: Consumption and Entrepreneurship Beyond Literacy and Resource Barriers*, J. A. Rosa and M. Viswanathan, Eds. Oxford, UK: Elsevier, p. 319-340.

### **Proceedings**

Plastina, A. 2016. "What are financially strong farm operations doing differently?" *Proceedings of the 28<sup>th</sup> Integrated Crop Management Conference*, Iowa State University, Ames, IA.

Plastina, A., and C. Hart. 2016. "Managing Margins in 2016 and Beyond." *Proceedings of the 2016 Crop Advantage Series*, Iowa State University Extension and Outreach, 14 locations in Iowa.

Plastina, A. 2015. "Managing low to negative crop margins." *Proceedings of the 27<sup>th</sup> Integrated Crop Management Conference*, Iowa State University, Ames, IA.

Plastina, A. 2014. "New Farm Bill, new safety net." *Proceedings of the 26<sup>th</sup> Integrated Crop Management Conference*, Iowa State University, Ames, IA.

Plastina, A. 2012. "Report on Identity Cottons," *Proceedings of the 71<sup>st</sup> ICAC Plenary Meeting*, Interlaken, Switzerland.

Devine, J., and A. Plastina. 2011. "Fiber Prices Pass-Through in the Textile Value Chain," *Proceedings of the Beltwide Cotton Conferences*, Atlanta, GA.

Plastina, A. 2010. "Revisiting the Relationship between Cotton, Polyester and Oil Prices," *Proceedings of the Beltwide Cotton Conferences*, New Orleans, LA.

Plastina, A., and R. Chaudhry. 2008. "Technical Change in Seed Cotton Production," *Proceedings of the Beltwide Cotton Conferences*, Nashville, TN.

Del Prete, S., Plastina, A., and P. Presso. 2001. "Economic Evaluation of the Mandatory Medical Program," *Proceedings of the 2001 Argentine Health Economics Association*. (In Spanish.)

### **Invited Papers**

Plastina, A., and D. Ding. 2012. "Volatility in Prices of Cotton and Other Commodities," *ERS/USDA Economist Group Seminar*. Nov 20.

Plastina, A., and L.E. Fulginiti. 2007. "Returns to Public Agricultural Research in 48 U.S. States," *Federal Reserve Bank of Chicago*.

Plastina, A., and K. Giannakas. 2007. "Market and Welfare Effects of GMO Introduction in Small Open Economies," *AgBioForum*.

### **Staff Papers**

Plastina, A., and E. Arnould. 2007. "Fair Trade Impacts on Educational Attainment and Health: A Three Country Comparison," Terry J. Lungrend Center for Retailing, University of Arizona, White Paper 7-001, June.

Plastina, A. 2007. "Effects of Eliminating Government Support to the Cotton Sector." ICAC Staff Paper.

### **Working Papers**

Plastina, A., and S. Lence. "Effects of restrictions on estimates of technical change in US agriculture" (*under review*)

Wang, S., Plastina, A., Fulginiti, L., and E. Ball. "Sensitivity of the rates of return to public agricultural research to alternative spill-in specifications." (*under review*)

Plastina, A., Miguez, F., Carlson, S., and F. Liu. "Economic Evaluation of Cover Crops in Midwest Row Crop Farming."

Brandes, E., McNunn, G., Muth, D., VanLoocke, A., Schulte Moore, L., Plastina, A., and E. Heaton. "Subfield profitability analysis reveals an economic case for a perennial biomass crop."

Plastina, A., and A. Johanns. "Contingent valuation of yield and soil health information for Iowa farmland owners and tenants."

Plastina, A., and S. Lence. "Measuring U.S. Agriculture Productivity: Primal vs. Dual Approaches."

Gauna, D., and A. Plastina. "The dynamic adjustment process of farmland prices to their long-run equilibrium: an analysis based on historical Iowa farmland data (1951-2015)."

Apperson, G., and A. Plastina. "Do systemic regulations affect price volatility in commodity markets?"

### **Research Presentations** (\* indicates presenter)

Plastina, A. (\*), and S. Lence. "Decomposing Productivity and Profitability Change in U.S. Agriculture in a Multi-Input, Multi-Output Framework," *NC-1034: Impact Analyses and Decision Strategies for Agricultural Research Annual Meeting*, Selected Paper. Tucson, AZ. Feb 24, 2017.

Plastina, A. and F. Liu (\*). "Comprehensive Partial Budgets for Cover crops in Midwest Row Crop Agriculture." *Agricultural and Applied Economics Association Annual Meeting*, Selected Poster. Boston, MA. Jul 30, 2016.

Plastina, A. (\*), and S. Lence. "Measuring U.S. Agriculture Productivity: Primal vs. Dual Approaches." *Agricultural and Applied Economics Association Annual Meeting*, Selected Paper. Boston, MA. Aug 2, 2016.

Brandes, E.(\*) , McNunn, G., Muth, D., VanLoocke, A., Schulte Moore, L., Plastina, A., and E. Heaton. "Subfield profitability analysis reveals an economic case for a perennial biomass crop." *24<sup>th</sup> European Biomass Conference and Exhibition*, Selected Poster. Amsterdam, The Netherlands. Jun 6-9, 2016.

Plastina, A.(\*), and S. Lence. "Theoretical Production Restrictions and Measures of Technical Change in U.S. Agriculture," *NC-1034: Impact Analyses and Decision Strategies for Agricultural Research Annual Meeting*, Selected Paper. Tampa, FL. Feb 26, 2016.

Plastina, A. (\*), and S. Lence. "Effects of restrictions on parameter estimates of US agricultural production," *Agricultural and Applied Economics Association Annual Meeting*, Selected Paper. San Francisco, CA. Jul 28, 2015.

Plastina, A. and F. Liu (\*). "Technical Efficiency and Adoption of Conservation Practices in Iowa Soybean Production," *Agricultural and Applied Economics Association Annual Meeting*, Selected Poster. San Francisco, CA. Jul 28, 2015.

Devine, J.(\*), Plastina, A. and V. Theriault. "Cotton Market Integration across Countries, among Qualities, and through Time," *Agricultural and Applied Economics Association Annual Meeting*, Seattle, WA. Aug 13, 2012.

Plastina, A. "Comparisons of Price Movements in Cotton and Other Commodities," *Joint World Bank/ International Cotton Advisory Committee Seminar on Cotton Price Volatility*, Washington, DC. Feb 8, 2011.

Devine, J. (\*), and A. Plastina. "Pass-through Analysis of Cotton Prices," *Beltwide Cotton Conferences*, Atlanta, GA. Jan 6, 2011.

Plastina, A. "Price Volatility of Cotton and Other Commodities," *Common Fund for Commodities: Promoting Beneficial Financial & Commodity Market Synergies*, Brussels, Belgium. Dec 10, 2010.

Wang, S. (\*), Ball, E., Fulginiti, L., and A. Plastina. "Impact of Local Public Goods on Agricultural Productivity Growth in the U.S.," *Farm Foundation-ERS Conference on Global Agricultural Productivity*, Washington, DC. May 11, 2010.

Plastina, A. (\*), and L. Fulginiti. "Rates of Return to Public Agricultural Research in 48 U.S. States," *International Association of Agricultural Economists Conference*, Beijing, China. Aug 15, 2009.

Wang, S. (\*), Ball, E., Fulginiti, L., and A. Plastina. "Impact of Local Public Goods on Agricultural Productivity Growth in the U.S.," *American Agricultural Economics Association Annual Meeting*, Milwaukee, WI. Jul 27, 2009.

Wang, S. (\*), Ball, E., Fulginiti, L., and A. Plastina. "Public R&D and Agricultural Productivity Growth in the U.S.," *European Workshop on Efficiency and Productivity Analysis*, Pisa, Italy. Jun 24, 2009.

Plastina, A.(\*), K. Giannakas and D. Pick. "Market and Welfare Effects of Mandatory Country-Of-Origin Labeling in the U.S. Specialty Crops Sector," *American Agricultural Economics Association Annual Meeting*, Orlando, FL. Jul 29, 2008.

Plastina, A.(\*), and L. Fulginiti. "Rates of Return to Public Agricultural Research in 48 U.S. States," *NC-1034 Impact Analyses and Decision Strategies for Agricultural Research Annual Meeting*, Washington, DC. Mar 7, 2008.

Plastina, A.(\*), and R. Chaudhry. "Technical Change in Seed Cotton Production," *Beltwide Cotton Conferences*, Nashville, TN. Jan 10, 2008.

Plastina, A.(\*), and L. Fulginiti. "Returns to Public Agricultural Research and Extension on U.S. Agriculture: A State-Level Analysis," *American Agricultural Economics Association Annual Meeting*, Portland, OR. Jul 30, 2007.

Plastina, A.(\*), and K. Giannakas. "Market and Welfare Effects of Mandatory COOL in the U.S.: Specialty Crops," *American Agricultural Economics Association Annual Meeting*, Portland, OR. Jul 30, 2007.

Arnould, E.(\*), Plastina, A., and D. Ball. "Market Disintermediation and Producer Value Capture: Fair Trade Coffee in Nicaragua, Peru and Guatemala," *Product and Market Development for Subsistence Marketplaces: Consumption and Entrepreneurship Beyond Literacy and Resource Barriers*, Chicago, University of Illinois at Chicago, University of Illinois at Urbana-Champaign, IL. Aug 2006.

Plastina, A.(\*), and L. Fulginiti. "The Effects of Public R&D on Cost of U.S. Agriculture: A State-Level Analysis," *American Agricultural Economics Association Annual Meeting*, Long Beach, CA. Jul 25, 2006.

Plastina, A. "Producer Associations as a Response to Imperfect Quality Signaling," *International Food and Agribusiness Management Association Symposium*, Buenos Aires, Argentina. Jun 10, 2006.

Arnould, E., Plastina, A.(\*), and D. Ball. "Socio-Economic Impact Study of Fair Trade Intermediation in the Coffee Marketing Channel," *International Food and Agribusiness Management Association Symposium*, Buenos Aires, Argentina. Jun 11, 2006.

Plastina, A.(\*), and K. Giannakas. "Optimal Labeling Regimes for GMOs in Open Developing Countries," *International Food and Agribusiness Management Association Symposium*, Buenos Aires, Argentina. Jun 12, 2006.

Plastina, A. "Agricultural R&D and Agricultural Productivity in Nebraska: A Structural Econometric Model Approach," *Department of Statistics Graduate Seminars*, University of Nebraska-Lincoln, NE. Nov 2005.

Plastina, A. "Econometrics: Just Add an Error Term? The Logic of Structural Econometric Models," *Graduate Research Workshop*, Center for Agricultural & Food Industrial Organization, University of Nebraska-Lincoln, NE. Oct 2005.

Plastina, A.(\*), and K. Giannakas. "Market and Welfare Effects of GMO Introduction in Small Exporting Countries," *American Agricultural Economics Association Annual Meeting*, Providence, RI. Jul 2005.

Plastina, A.(\*) and Y. Scasso. "Cost Analysis of the Treatment for Cystic Fibrosis in the Sor María Ludovica Hospital," *1<sup>st</sup> International Seminar on Pediatric Clinic and Perinatology*, La Plata, Argentina. Oct 26, 2001.

Gargoloff, P.(\*), Plastina, A., Silva, C., Presso, P. and G. Niedfeld. "Mental Health Care in the Province of Buenos Aires: Supply Characteristics and its Financial Structure," *World Psychiatry Association Congress*, Madrid, Spain. Sep 30, 2001.

Del Prete, S.(\*), Plastina, A., and P. Presso. "Economic Evaluation of the Mandatory Medical Program," *10<sup>th</sup> International Symposium of Health Economics*, Mar del Plata, Argentina. Apr 10, 2001.

Gargoloff, P., Plastina, A.(\*), and D. Silva. "Evaluation of Mental Health Care Costs," *2<sup>nd</sup> International Congress on Mental Health Care*, Mar del Plata, Argentina. Apr 2001.

Plastina, A.(\*), Gargoloff, P., and D. Silva. "Mental Health Care in the Province of Buenos Aires: Supply Characteristics and its Financial Structure," *2<sup>nd</sup> International Congress on Mental Health Care*, Mar del Plata, Argentina. Apr 2001.

## Teaching

### Courses taught

Assistant Professor. ECON 330: Advanced Farm Business Management. Fall 2016. 28 students.

Assistant Professor. ECON 230: Farm Business Management. Fall 2015. 170 students.

Assistant Professor. ECON 230: Farm Business Management. Spring 2015. 108 students.

Lecturer. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. Aug 2004-Dec 2004. Senior-level course on Agricultural Development in Less Developed Countries. 12 Students.

Lecturer. Department of Economics, Universidad Nacional de La Plata, Argentina. May 2001-Feb 2003. Sophomore-level course on Macroeconomics. 60 Students.

Lecturer. Department of Political Science, Universidad Católica de La Plata, Argentina. Feb 2002-Jul 2002. Junior-level course on Economic Policy. 35 Students.

Teaching Assistant. Department of Economics, Universidad Nacional de La Plata, Argentina. Jul 1999-Dec 1999. Junior-level course on Corporate Finance. 55 Students.

Teaching Assistant. Department of Economics, Universidad Nacional de La Plata, Argentina. Mar 1998-Jul 1998. Junior-level course on Introduction to Economics. 80 Students.

Teaching Assistant. Department of Economics, Universidad Nacional de La Plata, Argentina. Mar 1996-Jul 1996 and Mar 1997-Jul 1997. Freshman-level Course on Microeconomics. 50 Students.

### Scholarship of teaching and learning

Developed most teaching materials for ECON330: Advanced Farm Business Management from an old syllabus. Jan-Aug 2016.

Developed a detailed case study to implement all tools taught in ECON 330: Advanced Farm Management (with Tim Eggers). Mar 2016-present.

Promotion and Tenure Workshop, Participant. Food Science Bldg., Ames, IA. Apr 19, 2016.

Teaching and Learning Circle - Communication in the Classroom, Participant. ISU Center for Excellence in Learning and Teaching. Weekly meetings. Jan – Feb 2016.



Unlawful Harassment Prevention for Higher Education Faculty. Iowa State University Human Resources. Certificate of Completion. Aug 2015.

Preventing Discrimination and Social Violence: Title IX, VAWA and Clery Act for Faculty and Staff. Iowa State University Human Resources. Certificate of Completion. Aug 2015.

Family Educational Rights and Privacy Act. Iowa State University Human Resources. Certificate of Completion. Aug 2014.

Drug Free Workplace Training. Iowa State University Human Resources. Certificate of Completion. Aug 2014.

International Teaching Assistant Institute. University of Nebraska-Lincoln. Certificate of Completion. Apr 2005.

## Honors and Awards

Iowa Sustainable Agriculture Research and Education (SARE) Professional Development Scholarship to attend the Iowa Water Conference. Ames, IA. March 23-24, 2016.

Iowa State University Extension and Outreach Award for Impacting Iowans. Agriculture Act of 2014 Team. Mar 10, 2015.

Letter of Appreciation for Outstanding Presentation at the International Cotton Institute at the University of Memphis. Jul 2013. American Cotton Shippers Association.

Letter of Appreciation for Chairing the 37<sup>th</sup> Annual Cotton Economics and Marketing Conference. Texas, USA. Jan 2013. National Cotton Council.

Certificate of Appreciation for Co-Chairing the 36<sup>th</sup> Annual Cotton Economics and Marketing Conference. Florida, USA. Jan 2012. National Cotton Council.

Certificate of Appreciation for Outstanding Contributed Article. Egyptian Ministry of Trade & Industry, Cotton Arbitration & Testing General Organization (CATGO). Dec 2010.

Citation of Merit for Outstanding Scholastic Performance. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2005 and 2008.

Filley-Geary Fellowship. Outstanding Performance as a Ph.D. Student. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2005 and 2006.

Student Travel Grant to Present Papers at the 16th IAMA Annual World Conference and Symposium. International Food and Agribusiness Management Association Foundation. 2006.

J.J. and Eleanor Ogle Fellowship. Outstanding Scholastic Performance. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2006.

Travel Grant to Workshop on Survey Analysis. American Agricultural Economics Association Foundation, USA. 2006.

J.B. Hassler Research Citation for Outstanding Research. Office of Graduate Studies, University of Nebraska-Lincoln, USA 2006.

Student Travel Grant to Present Papers at the 16th IAMA Annual World Conference and Symposium. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2006.

Graduate Student Travel Grant to Present Papers at the AAEA Annual Meeting. American Agricultural Economics Association Foundation, USA. 2005 and 2006.

Frank & Marie Wheeler Fellowship. Outstanding Scholastic Performance. Office of Graduate Studies, University of Nebraska-Lincoln, USA 2005.

Graduate Student Organization Fellow Graduate Award. Distinguished Service to the Department of Agricultural Economics. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2005.

David H. & Annie E. Larrick Student Research Travel Award to Present Papers at the AAEA Annual Meeting. Agricultural Research Division, University of Nebraska-Lincoln, USA. 2005.

Citation of Merit. Outstanding Performance as a Ph.D. Student. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2005.

Graduate Student Research Travel Award to Present Papers on Agricultural and Food Industrial Organization in a Professional Meeting. Center for Agricultural & Food Industrial Organization, University of Nebraska-Lincoln, USA. 2005.

William Tomek Fellowship. Outstanding Graduate Student. Department of Agricultural Economics, University of Nebraska-Lincoln, USA. 2004.

Mabel J. Reichenbach Fellowship. Outstanding Scholastic Performance. Office of Graduate Studies, University of Nebraska-Lincoln, USA 2004.

Certificate of Appreciation in Recognition of Valuable Contribution to the Hispanic Community. Hispanic Community Center, Lincoln, Nebraska, USA. 2003.

Annual Research Competition Award. Argentine Health Economics Association. 2001.

## Graduate Student Committees

Fangge Liu, Iowa State University, Economics, co-major professor of PhD dissertation committee, current.

Diego Gauna, Iowa State University, Economics, member of PhD dissertation committee, current.

George Apperson, PhD. Clemson University, Policy Studies, member of PhD dissertation committee. Graduated Summer 2016.

Rosa Diaz Rivera, MS. Iowa State University, Economics, member of MS committee. Graduated Spring 2016.

## Undergraduate Student Mentoring

Nathan Christensen. Independent research project: "Analysis of crop insurance and grain marketing decisions for Iowa corn and soybeans." First place in 2016 AAEA Undergraduate Earl O. Heady Spreadsheet Competition. Co-Advisor with G. Artz and C. Hart.

## Professional Service

### Committee Service

Co-Director of the Iowa Bankers Association Ag Credit School. Sep 2016-present.

Appointed by Dean W. Wintersteen and Vice-Dean J. Lawrence to the Center for Ag Law and Taxation Advisory Council, representing ISU Extension and Outreach and specifically ANR. Aug 2016-present.

Search Committee for Center for Agricultural Law and Taxation (CALT) Director, Iowa State University. Mar 2016-present. Chair: Paul Lasley.

North Central Farm Management Extension Committee, Member. Apr 2015-present

AAEA Awards Nominations Committee, Department of Economics, Iowa State University. 2015-present.

Farm Financial Stress Task Force, Iowa State University Extension and Outreach, Member. Sep 2014-present.

Iowa Bankers Association Agricultural Committee, Member at Large. Oct 2014-present.

### **Referee of Peer-Reviewed Publications**

Agricultural Economics, 2016.

Economic Research Service, USDA. 2009, 2011, 2016.

Agronomy Journal, 2016.

Textile Research Journal. 2013-2014.

Journal of Productivity Analysis. 2012.

Journal of Agricultural Economics. 2010-2011

Canadian Journal of Agricultural Economics. 2011.

National Institute of Agricultural Technology (INTA), Argentina. 2009.

Choices. 2009.

Middle East Development Journal. 2009.

Journal of Agricultural and Applied Economics. 2008.

American Journal of Agricultural Economics. 2007 and 2008.

Journal of Cotton Science. 2008.

### **Referee of Manuscripts for Presentation in Professional Meetings**

Agricultural and Applied Economics Association Annual Meeting. 2006-2008, 2012-2013, 2015-2017.

Beltwide Cotton Economics and Marketing Conference. 2013.

International Food and Agribusiness Management Association Symposium. 2007.

Conference of the International Association of Agricultural Economists. 2006.

### **Conference Organization**

Session Organizer. "Current Financial Conditions of Midwestern Farms." *Agricultural and Applied Economics Annual Meeting*, Extension Section Track Session. Chicago, IL. Jul 30, 2017.

Appointed by Vice-Dean J. Lawrence to the Planning Committee of the *North Central Region-ANR Workshops (Omaha and West Lafayette): Assisting Farmers in Times of Tight Margins*. Coordinated the Omaha Workshop. Aug-Nov 2016. Attendance 35 Extension Educators from Iowa, Nebraska, Montana, North Dakota, Missouri, and Kansas.

Session Moderator. Topic: Agricultural productivity. *Agricultural and Applied Economics Association Annual Meeting*. Boston, MA. Jul 31, 2016.

Session Moderator. Topic: Extension programs. *National Farm Business Management Conference*. Sioux Falls, SD. June 14-15, 2016.

## Certificates and Diplomas

Texas International Cotton School. Texas Tech University. Certificate of Completion. Aug 2012.

The State-of-the-Art in the Analysis of Survey Data with Complex Sample Designs. American Agricultural Economics Association's Economics, Statistics and Information Resources Committee. Certificate of Attendance. Jun 2006.

Conference on Applied Statistics in Agriculture. Department of Statistics, Kansas State University. Certificate of Attendance. Apr 2005.

International Symposium on Quality of Life Measurements and Pharmacoeconomics. FUNDONAR Foundation, Argentina. Certificate of Attendance. Apr 2001.

Excel Tools for Financial and Economic Analysis. Update Training Center, Argentina. Certificate of Completion. Nov 1999.

International Seminar on Employment Policies and Effects of Unemployment. International Relations Institute, Universidad Nacional de La Plata, Argentina. Certificate of Completion. Oct 1999.

Master in Personal Computing, IBM Training Center, Argentina. Dec 1997.

## Memberships

American Society of Farm Managers and Rural Appraisers - Iowa Chapter. 2016.

Agricultural and Applied Economics Association. 2004 to present.

Southern Agricultural Economics Association. 2010-2013.

International Association of Agricultural Economists. 2009-2013.

Econometric Society. 2005-2013.

International Food and Agribusiness Management Association. 2006-2007.

American Economic Association. 2005-2007.

## Volunteer Service

Faculty Expert, 2015 Global Youth Institute, World Food Prize. Oct 17, 2015.

World Food Prize Award. Translation of Call for Proposals into Spanish. Mar 2015.

Member, AAEA Extension Section. 2015-present.

Member, AAEA Economics, Statistics & Information Resources Committee. 2013-2015.

Member, Agricultural Economics Graduate Student Organization, University of Nebraska-Lincoln. 2002-2007.

Volunteer, American Agricultural Economics Association. 2006.

Welcome Committee for New Graduate Students, University of Nebraska-Lincoln. 2005.

President, Agricultural Economics Graduate Student Organization, University of Nebraska-Lincoln. 2004-2005.

Volunteer, Hispanic Community Center, Lincoln, Nebraska. 2002-2003.

### Professional Travel

Argentina, Belgium, Brazil, Burkina Faso, Cameroon, Chad, China, Colombia, France, Germany, Italy, Kenya, Paraguay, Peru, Poland, South Africa, Switzerland, Togo, Turkey, the United Kingdom, and the United States of America.

(Updated Feb 2017)